



LSBA
LONDON SCHOOL OF BUSINESS
AND ADMINISTRATION

CERTIFIED PROFESSIONAL IN SALES AND OPERATIONS PLANNING

is awarded to

Bogusz Dworak

who has completed a programme at

London School of Business and Administration

Awarded on

15 June 2025

Blockchain Id: 5223a424-b923-44ae-873a-fd4334f2fc84

Abhishek Chaudhary
Programme Director



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LSBA
LONDON SCHOOL OF BUSINESS
AND ADMINISTRATION

Transcript

Bogusz Dworak

CERTIFIED PROFESSIONAL IN SALES AND OPERATIONS PLANNING

This is to certify that the learner has been awarded this certificate for achieving learning outcomes of the units listed below

Unit title

Introduction to Sales and Operations Planning
Demand Planning Process
Supply Planning Process
S&OP Integration and Alignment
Performance Metrics and KPIs
Collaboration and Communication
S&OP Meeting Preparation
S&OP Meeting Execution
Risk Management in S&OP
Continuous Improvement in S&OP

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